

WBS – Business Advisory

WBS offers small to large, start-ups to established enterprises, business advisory services to help them drive their business to success. Our team works with you in the planning and execution of the plans that are unique to your business. With our dedicated and experienced team of experts, we ensure that you realize your growth potential.

WBS's business consulting services will help you in:

- Finding Potential Partners
- Assessing Mergers & Acquisitions
- Strategizing
- Creating & Executing New Growth Plans

Finding Potential Partners

There are thousands of opportunities for you to find the right partner(s), but you want the one(s) that are most likely to take you to the top and not drag you down. In order to do that you will need WBS to find such potential partners. Chances are we already have a list of potential partners in your line of business who are worthy and trustworthy.

However, we will search for people who will best suit you, build a network and make the introductions. We will introduce you to the business community and show you what resources can be offered by them to give you both an edge over your competition.

Assess Mergers & Acquisitions

One of the best ways to expand your business is to make a strategic merger/acquisition with another enterprise. Your business integrates with another, increasing the chances of the business to become more innovative, efficient and successful.

However, this is not as simple as it sounds. At WBS, we help you to:

- Understand whether a merger/acquisition will benefit your enterprise
- Evaluate the business you plan to acquire/merge
- Understand the legalities involved in acquisitions and mergers
- Help you through the legal process to ensure possibility of a successful merger/acquisition
- Analyze its effects, positive and negative, on the consumer market

Strategic Assistance

To make the best use of your resources, you need to implement and follow the right strategies. One of the key roles of WBS business advisory service is to facilitate you in:

- Planning your organization's vision
- Analyzing new growth areas

- Setting short, medium and long term goals
- Building strategies to achieve those goals
- Planning the actions and accountabilities

WBS helps you carefully strategize the implications of various growth scenarios in any potential area of business.

Creation & Execution of New Growth Plans

At WBS, we work with you to create and execute new growth strategies and objectives, build a roadmap to achieve those objectives and manage the execution of the strategies to meet the stated objectives. We customize the methodologies, frameworks and toolsets in accordance to your needs.

Every enterprise initiates its business with plans to ensure that it is on the path to success. If not, then it needs the creation and successful execution of new growth plans. This is where WBS comes in. We review your current performance and identify the strategies to take your business to the next level of success.

WBS shows you how you can turn your business into a dynamic template rather than a static document, helping your enterprise to both thrive and survive.

WBS – Business Compliance

If you are busy worrying about compliance and federal lawsuits, it can be hard to operate your business. Too many businesses fail because they ignore legal aspects or do not address them in a satisfactory manner. One of the most important responsibilities that WBS takes off your shoulders is to manage your compliance requirements in order to protect your business.

- Audit & Valuation
- Accounting & Tax Advisory
- Real-time Processing of Payroll Services & Tax Filings
- Tracking & Monitoring Compliance
- Legal Guidance on Compliance Standards

Audit and Valuation

At WBS, our audit and valuation services go beyond the standard issuance of financial statements. With our objectivity, creativity and entrepreneurial spirit, we assist in developing solutions for you that are in the best interests of your company. We assist your management team (or work as your management team) to plan ahead of any financing needs and cash flow to allow you to make decisions that will increase your profitability.

Accounting & Tax Advisory

WBS provides tax accounting services to handle your tax payments. You need the right professionals to save you the time and stress of calculating taxes. It is important that your tax returns are calculated accurately so you don't end up paying more than you should of your hard-earned cash. Tax situations can be complex, WBS accounting and tax advisory professionals will plan in detail and advise you regarding any problems that you may face paying off tax debts or fighting IRS audits.

Real-time Processing of Payroll Services & Tax Filings

WBS makes payday and payroll processing easier for everyone. We are experienced in helping start-ups and established enterprises in effectively managing their payrolls. WBS has the solutions to meet your needs. We do the heavy lifting for you by:

- Calculating paychecks
- Taking care of tax filings for each employee and the company
- Providing management reports
- Signing checks/stuffing, printing and delivering them
- Processing and reporting payroll
- Year-end processing

Ability to Track & Monitor Compliance

It is critical to keep track of who accesses your system and what they did there. This proves important in the event of suspicious foul play or if some data goes missing. If you don't factor the log-in mechanism

of internal and external users, you can leave your business unable to substantiate in an accurate manner as to who was responsible for the breach and at what time.

Legal Guidance on Compliance Standards

Industries in all sectors are focusing on corporate compliance standards due to the rise in number of compliance regulations. This is done so enterprises meet the legislative requirements. As you focus on your company's core functions, it can become difficult to focus on compliance issues. By outsourcing your support functions to WBS, we can guide you on the legal aspects of the compliance standards and ensure that your focus remains on the core activities of your enterprise.

WBS – Entrepreneurial Business

At WBS, we believe in the power of entrepreneurs and support their spirit. We know the opportunities and challenges that entrepreneurs face. Our strong desire is to see entrepreneurs succeed, which is why we created our Entrepreneurial Business service to assist up and coming or existing businesses realize their dreams and get on the path to success.

Our team of dedicated specialists in Entrepreneurial Business focuses on:

- Funding new opportunities for new or existing businesses
- Providing consulting services to minimize risk
- Offering guidance on lowering entrance cost
- Discussing compensation consulting
- Offering employee services

Funding New Opportunities

If you have an idea that is new and has the potential to be a game-changer, we can help fund it so you can turn it into a successful business. We will listen to your ideas and plans and give you our two-cents on whether it has what it takes to be appealing to the consumer. If so then you will need a strong financial structure to get started. Doesn't matter if you are already established in the business world, if you have an idea for something that can change a consumer's life for the better but need financial help. WBS is the answer.

Consulting Services to Minimize Risk

In order for your business to grow you need to make sure that you consult WBS to understand your risk profile. Lenders and investors, like venture capital firms and banks, are more inclined to lend if they know you have capable risk managers to ensure risk mitigation. This is what our risk management team at WBS excels at. We identify risk mitigation milestones and accomplish them, making your business more likely to succeed.

Guidance on Lowering Entrance Cost

One of the most important factors to consider for entrepreneurs is to know the entrance cost when entering a market. How to combat challenges from other established companies is one of the most important decisions you will make. If not handled correctly, your business's growth can be restricted.

Compensation Consulting

Every business that has employees needs worker's compensation consulting. Whether your business is new or established, there are certain obligations to employees who work for you. Meeting such obligations could require considerable effort and expense.

With WBS as your consultant, you don't have to concern yourself with your employee's compensation and coverage details. We will guide you through the process and make things easier for you to understand and manage. We make you more efficient.

Employee Services

How to get great employees and keep them onboard? The best way to do that is to have great employee services. Entrepreneurs mistakenly think that just because they cannot afford to offer employee services, they don't have to provide them. This may be a good short-term strategy but in the long run, it will ruin your business's prosperity.

At WBS, we help you create a justifiable employee services' plan to keep those who work for you happy, making them think twice before jumping ship. Having a bad employee services' plan will make the top-dog employees head straight for the exit door. WBS will ensure that that does not happen.

WBS – International Marketing

International marketing can be quite complex due to the incredible diversity. If you want to tap into this potentially huge and profitable market, then WBS can guide you through the required processes in order to be successful.

The opportunities in the international market are limitless. Even though the same marketing principles apply, you need to know the differences between local marketing and international marketing. At WBS, we help you in:

- Increasing your business reach to a global scale
- Acquiring intimate knowledge of international laws and considerations
- Recruiting international executives
- Analyzing global markets

Going Global - Increasing Your Business Reach Worldwide

If you want your enterprise to go global, you need WBS to show you the way. Planning the road for your products and/or services to far reaches of the world will require considerable planning and perfect execution. We will give you the reach, knowledge, capability, insight, skills and expertise required to deliver value to consumers worldwide. We will help you promote, deliver and provide the most cost-effective way for you to get the product/services to the consumer.

Acquiring Intimate Knowledge of International Laws & Considerations

International marketing can be difficult if you do not know that particular region's varying economic, political, social, cultural and technological backgrounds. With WBS as your international marketers, you don't have to concern yourself with the chores of researching about all these issues. We will ensure that your marketing adapts and appeals to the people of that particular country. The laws and legislations of trade and commerce governing that region will be explained to you with the best possible ways to expand your product/services in that region.

International Executive Recruiting

WBS is dedicated to helping your enterprise find the best professional executives. With our experience and unique skill set, we have developed a search process that gives us an edge over the rest. Our search and selection process goes through every aspect of your business to get you the right people for your growing enterprise.

Analyzing Global Markets

The most important thing that an enterprise needs to understand is that every market you enter will be different than the last. There is never a guarantee that the same strategy will work in another country. This is the reason WBS will analyze global markets in order for you to achieve your desired results.

The key is to successfully analyze the global markets, statistically present you with the data about which of these markets will be most beneficial and easy to work with. WBS will guide you on how to use the data effectively and adapt your product and services in accordance with that region's needs and requirements.